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LEONA KOŹMIŃSKIEGO

Kozminski University Case Study



Aveneer
By ForVendi

Kozminski University

CASE STUDY



As an educational institution, have you ever wondered what would improve document generation and workflow? We didn't think about it. We asked our customers and came to the conclusion that there are crucial factors that meet the needs of the education sector.

Learn about the case study from Kozminsky University and their story of switching to Aveneer and using it in their daily work with large volume of documents and e-signature process.

Aveneer – salvation for the education sector

In addition to the basic function of Aveneer, which is the automatic generation of documents such as:



letters of acceptance



diplomas



certificates



invoices
and receipts



personalized and
custom address labels

with Aveneer you can organize the entire **document flow process to collect e-signatures.**

This really matters when it comes to hundreds of thousands of documents for several thousand students, mainly during the recruitment period. But we don't have to explain this to those in the education sector, right?



Aveneer Signature Process in shortcut

Kozminski University automatically generates huge amounts of documents and sends them by email. One of the functionalities that the institution wanted was the ability to submit an **electronic signature**.

E-signature is a **multi-stage process**. Documents can be generated in Salesforce and issued to a specific person for signature. With Aveneer you can take care of **defining the order of signatures**. To put it very simply, the process looks like this: a person signs documents and sends them for verification or forwards them to other people in order to submit e-signatures.

Additionally, processes have their **deadlines**. If the signature is not completed within the specified time, the person receives a reminder in the form of an e-mail notification. With such a preview, user can reject the document for signature, or accept it, sign it and send it to the next recipient. In the case of a deadline, it is also possible to extend the deadline for submitting the signature. The process works **quickly and intuitively**.

Time matters when you multiply

What was it like with Kozminski University ? Get to know the case study presented by Katarzyna Wilk-Uljasz, Head of Salesforce Development and Support Team at Kozminski University.



Before Aveneer implementation it was tough. We have started our digitalization journey in 2019 and before that all the documents were signed manually. For about four years we've been using signature solution but we had many and varied problems. Our old solution was time consuming and problematic. Processing one document could take a couple of minutes. Sometimes the process could stop, so the user had to start all over and go through the process even a couple of times before finally succeeding. It was a solution for that moment but it wasn't perfect. The process was confusing for end users as well. In application process we had lots of buttons and many options in each process. Lastly the ratio of license to the price was so so. That is why in 2023 we've decided to look for some alternatives. So we've switched to Aveneer".

Katarzyna Wilk-Uljasz

Does any part of this story sound familiar to you? If so, you are in the right place and the next part of this case study will be music to your ears. Just keep going.

Aveneer – the answer to individual requirements

If you are looking for a document generation tool, start with primary assumptions, as Kozminski University did. What they wanted was basically:



1. An efficient tool that will reduce time and effort on both – our admin and user sides
2. Mass signature option on specific conditions.
3. Custom permissions for signing.
4. Easily configurable and adoptable to the needs of our business units, event if they are exclusive and have special requirements.
5. Opportunity to revalued the process when it's needed so it can fit to units expectations and changing circumstances. Assumptions are assumptions and life is life so the tool must be flexible and be able to shape the process to the final form.



The Aveneer support team is prepared for all of these assumptions, as well as for any bumps and challenges that may occur along the way.

The benefit of using Aveneer can be seen immediately in the process, e.g. the **reduction of workload** as Kozminski University points but much more.

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„One of my favorite parts in using Aveneer would be the possibility to **generate few different documents at once** on the same button just for one person. **Easy configuration** is what I like the most. Understanding **the logic of templates** takes less time than in previous solution. What matters the most for us is that you can always use **Aveneer support for modifications**, however if you have a developer at your institution, you can do it on your own. At Kozminski University we have created whole process with all new triggers for Syllabus. That is a huge bonus for our students, who can see the documents in the academic calendar. We've couldn't done that without Aveneer and it wasn't even our primary goal. It just came along the way and nowadays it helps us a lot”

Katarzyna Wilk-Uljasz

Now you know, how whole process of generating, delivering and signing documents is automated with Aveneer. You can automate as many steps as you wish. The workflow may vary depending on the educational institution and its individual needs.

If you need to know more, want to digitize processes in your institution – the doc gen game changer is at your service.

Thank You

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